



# MBA - MASTER OF BUSINESS ADMINISTRATION

## Curriculum & Syllabus for Semester I and II

### REGULATIONS 2024

### (Academic Year 2024-25 Onwards)





**K.S.R. COLLEGE OF ENGINEERING: TIRUCHENGODE – 637 215**  
**(Autonomous)**  
**DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION (MBA)**  
**(REGULATIONS 2024)**

**Vision of the Institution**

|           |   |
|-----------|---|
| <b>IV</b> | We envision to achieve status as an excellent Educational Institution in the global knowledge hub, making self-learners, experts, ethical and responsible engineers, technologists, scientists, managers, administrators and entrepreneurs who will significantly contribute to research and environment friendly sustainable growth of the nation and the world. |
|-----------|---|

**Mission of the Institution**

|             |   |
|-------------|---|
| <b>IM 1</b> | To inculcate in the students self-learning abilities that enable them to become competitive and considerate engineers, technologists, scientists, managers, administrators and entrepreneurs by diligently imparting the best of education, nurturing environmental and social needs. |
| <b>IM 2</b> | To foster and maintain mutually beneficial partnership with global industries and Institutions through knowledge sharing, collaborative research and innovation.  |

**Vision of the Department / Programme: (Department of Business Administration (MBA))**

|           |  |
|-----------|--|
| <b>DV</b> | To develop the students into a competing Entrepreneur and Manager by imparting a quality education who will also significantly contribute to environment friendly sustainable growth of the nation and the world |
|-----------|--|


**Mission of the Department / Programme: (Department of Business Administration (MBA))**

|             |  |
|-------------|--|
| <b>DM 1</b> | Shaping the students to compete with the competitive environment by cultivating required management and research skills. The department provides an opportunity to enhance technologically advanced skills by offering the best innovative, ethical and quality education. |
| <b>DM 2</b> | The student are trained to meet the expectation of the industry and tries to balance the gap between department and industry through MOU with reputed company, Industrial Visit and inviting the resource person for knowledge sharing to get practical exposure.          |


**Program Educational Objectives (PEOs)(Department of Business Administration (MBA))**

| <b>The Graduates of the Programme will be able to</b> |  |
|---|--|
| <b>PEO1<br/>Global<br/>Challenges</b>                 | Graduates of the program can face the emergent global challenges in management.  |
| <b>PEO2<br/>Value Based<br/>Education</b>             | Graduates will have competent and skill to adapt the professional career and will persist to learn the value based education and to adapt in business. |
| <b>PEO3<br/>Ethics and<br/>Innovation</b>             | Graduates will develop effective and ethical environment with industry and society with innovative ideas.  |

| <b>Programme Outcomes (POs)</b>                           |   |
|---|---|
| <b>PO1<br/>Domain<br/>Knowledge to<br/>solve problems</b> | Apply the knowledge of Management theories and practices to solve business problems.  |
| <b>PO2<br/>Analytical and<br/>Decision making</b>         | Foster analytical and critical thinking abilities for data-based decision making.   |
| <b>PO3<br/>Leadership</b>                                 | Ability to develop value based Leadership ability.  |
| <b>PO4<br/>Global<br/>Environment</b>                     | Ability to understand, analyze and communicate global, economic, legal and ethical aspects  |
| <b>PO5<br/>Effective<br/>Teamwork</b>                     | Ability to lead themselves and others in the achievement of organizational goals, contributing effectively to a team environment. |


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|---|-------------|--|----------|-------------|-----------|-----------|-----------|---|----|-----|
| Department  |             | Management Studies   |          |             |           |           |           |   |    |     |
| Programme   |             | Master of Business Administration  |          |             |           |           |           |   |    |     |
| SEMESTER - I  |             |  |          |             |           |           |           |   |    |     |
| Sl.No.  | Course Code | Course Name  | Category | Hours/ Week |           |           | Credit    | Maximum Marks                                     |    |     |
|   |             |  |          | L           | T         | P         |           | C   | CA | ES  |
| <b>THEORY COURSES</b>   |             |  |          |             |           |           |           |   |    |     |
| 01  | BA24T11     | Management and Organizational Behaviour  | PCC      | 3           | 0         | 0         | 3         | 40  | 60 | 100 |
| 02  | BA24T12     | Managerial Economics   | PCC      | 4           | 0         | 0         | 4         | 40  | 60 | 100 |
| 03  | BA24T13     | Legal Aspects of Business  | PCC      | 3           | 0         | 0         | 3         | 40  | 60 | 100 |
| 04  | BA24T14     | Accounting for Decision Making   | PCC      | 3           | 1         | 0         | 4         | 40  | 60 | 100 |
| 05  | BA24T15     | Statistics for Management  | PCC      | 3           | 1         | 0         | 4         | 40  | 60 | 100 |
| 06  | BA24T16     | Fundamentals of Business Analytics   | PCC      | 3           | 0         | 0         | 3         | 40  | 60 | 100 |
| 07  | BA24T17     | Business Ethics & Corporate Governance   | PCC      | 3           | 0         | 0         | 3         | 40  | 60 | 100 |
| <b>LABORATORY COURSES</b>   |             |  |          |             |           |           |           |   |    |     |
| 08  | BA24P11     | Managerial Communication & Presentation Techniques   | EEC      | 0           | 0         | 3         | 2         | 60  | 40 | 100 |
| 09  | BA24P12     | Advanced Excel   | EEC      | 0           | 0         | 3         | 2         | 60  | 40 | 100 |
| <b>Total</b>  |             |  |          | <b>22</b>   | <b>02</b> | <b>06</b> | <b>28</b> | <b>900</b>  |    |     |

| SEMESTER - II             |             |                                    |          |             |          |          |           |               |    |     |
|---------------------------|-------------|------------------------------------|----------|-------------|----------|----------|-----------|---------------|----|-----|
| Sl.No.                    | Course Code | Course Name                        | Category | Hours/ Week |          |          | Credit    | Maximum Marks |    |     |
|                           |             |                                    |          | L           | T        | P        |           | C             | CA | ES  |
| <b>THEORY COURSES</b>     |             |                                    |          |             |          |          |           |               |    |     |
| 01                        | BA24T21     | Operations Management              | PCC      | 3           | 0        | 0        | 3         | 40            | 60 | 100 |
| 02                        | BA24T22     | Financial Management               | PCC      | 3           | 1        | 0        | 4         | 40            | 60 | 100 |
| 03                        | BA24T23     | Marketing Management               | PCC      | 3           | 0        | 0        | 3         | 40            | 60 | 100 |
| 04                        | BA24T24     | Human Resource Management          | PCC      | 3           | 0        | 0        | 3         | 40            | 60 | 100 |
| 05                        | BA24T25     | Management Information System      | PCC      | 3           | 0        | 0        | 3         | 40            | 60 | 100 |
| 06                        | BA24T26     | Business Research Methods          | PCC      | 3           | 1        | 0        | 4         | 40            | 60 | 100 |
| 07                        | BA24T27     | Applied Operations Research        | PCC      | 3           | 1        | 0        | 4         | 40            | 60 | 100 |
| <b>LABORATORY COURSES</b> |             |                                    |          |             |          |          |           |               |    |     |
| 08                        | BA24P21     | Data Visualization Using Power BI  | EEC      | 0           | 0        | 3        | 2         | 60            | 40 | 100 |
| 09                        | BA24P22     | Seminar on Management Fundamentals | EEC      | 0           | 0        | 3        | 2         | 60            | 40 | 100 |
| <b>Total</b>              |             |                                    |          | <b>21</b>   | <b>3</b> | <b>6</b> | <b>28</b> | <b>900</b>    |    |     |

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|---|-------------|--|----------|-------------|----------|----------|-----------|-------------------------------------|----|-----|
| Department  |             | Management Studies   |          |             |          |          |           |                                     |    |     |
| Programme   |             | Master of Business Administration  |          |             |          |          |           |                                     |    |     |
| <b>SEMESTER – III</b>   |             |  |          |             |          |          |           |                                     |    |     |
| Sl.No.  | Course Code | Course Name  | Category | Hours/ Week |          |          | Credit    | Maximum Marks                       |    |     |
|   |             |  |          | L           | T        | P        |           | C                                   | CA | ES  |
| <b>THEORY COURSES</b>   |             |  |          |             |          |          |           |                                     |    |     |
| 01  | BA24T31     | Strategic Management   | PCC      | 4           | 0        | 0        | 4         | 40                                  | 60 | 100 |
| 02  | BA24T32     | Entrepreneurship Development   | PCC      | 4           | 0        | 0        | 4         | 40                                  | 60 | 100 |
| 03  |             | Professional Elective – I  | PEC      | 3           | 0        | 0        | 3         | 40                                  | 60 | 100 |
| 04  |             | Professional Elective – II   | PEC      | 3           | 0        | 0        | 3         | 40                                  | 60 | 100 |
| 05  |             | Professional Elective – III  | PEC      | 3           | 0        | 0        | 3         | 40                                  | 60 | 100 |
| 06  |             | Professional Elective – IV   | PEC      | 3           | 0        | 0        | 3         | 40                                  | 60 | 100 |
| 07  |             | Professional Elective – V  | PEC      | 3           | 0        | 0        | 3         | 40                                  | 60 | 100 |
| 08  |             | Professional Elective – VI   | PEC      | 3           | 0        | 0        | 3         | 40                                  | 60 | 100 |
| <b>EMPLOYABILITY ENHANCEMENT COURSES</b>  |             |  |          |             |          |          |           |                                     |    |     |
| 09  | BA24P31     | In plant / Internship  | EEC      | 0           | 0        | 0        | 2         | 100                                 | 0  | 100 |
| 10  | BA24P32     | Social Immersion Project   | EEC      | 0           | 0        | 3        | 2         | 60                                  | 40 | 100 |
| <b>Total</b>  |             |  |          | <b>26</b>   | <b>0</b> | <b>3</b> | <b>30</b> | <b>1000</b>                         |    |     |

| <b>SEMESTER – IV</b>                     |             |              |          |             |          |           |           |               |    |     |
|--|-------------|--------------|----------|-------------|----------|-----------|-----------|---------------|----|-----|
| Sl.No.                                   | Course Code | Course Name  | Category | Hours/ Week |          |           | Credit    | Maximum Marks |    |     |
|  |             |              |          | L           | T        | P         |           | C             | CA | ES  |
| <b>EMPLOYABILITY ENHANCEMENT COURSES</b> |             |              |          |             |          |           |           |               |    |     |
| 01                                       | BA24P41     | Project work | EEC      | 0           | 0        | 24        | 12        | 60            | 40 | 100 |
| <b>Total</b>                             |             |              |          | <b>0</b>    | <b>0</b> | <b>24</b> | <b>12</b> | <b>100</b>    |    |     |

**Total Credit: 98**

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|---|-------------|--|----------|-------------|---|---|--------|-------------------------------------|----|-----|
| Department  |             | Management Studies   |          |             |   |   |        |                                     |    |     |
| Programme   |             | Master of Business Administration  |          |             |   |   |        |                                     |    |     |
| PROFESSIONAL ELECTIVE   |             |  |          |             |   |   |        |                                     |    |     |
| MARKETING   |             |  |          |             |   |   |        |                                     |    |     |
| Sl.No.  | Course Code | Course Name  | Category | Hours/ Week |   |   | Credit | Maximum Marks                       |    |     |
|   |             |  |          | L           | T | P |        | C                                   | CA | ES  |
| 01  | BA24E01     | Marketing Analytics  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 02  | BA24E02     | Advertising and Sales Promotion  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 03  | BA24E03     | Brand Management   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 04  | BA24E04     | Services marketing   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 05  | BA24E05     | Digital Marketing  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 06  | BA24E06     | Retail Management  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| FINANCE   |             |  |          |             |   |   |        |                                     |    |     |
| Sl.No.  | Course Code | Course Name  | Category | Hours/ Week |   |   | Credit | Maximum Marks                       |    |     |
|   |             |  |          | L           | T | P |        | C                                   | CA | ES  |
| 01  | BA24E07     | Security Analysis & Portfolio Management   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 02  | BA24E08     | FinTech  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 03  | BA24E09     | International Financial Management   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 04  | BA24E10     | Merger and Acquisition   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 05  | BA24E11     | Behavioural Finance  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 06  | BA24E12     | Banking & Financial Services   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| HUMAN RESOURCES   |             |  |          |             |   |   |        |                                     |    |     |
| Sl.No.  | Course Code | Course Name  | Category | Hours/ Week |   |   | Credit | Maximum Marks                       |    |     |
|   |             |  |          | L           | T | P |        | C                                   | CA | ES  |
| 01  | BA24E13     | Industrial Relations & Labour Welfare  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 02  | BA24E14     | Training and Development   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 03  | BA24E15     | HR Analytics   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 04  | BA24E16     | Performance Management   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 05  | BA24E17     | Strategic Human Resource Management  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 06  | BA24E18     | Talent Acquisition and Management  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| OPERATIONS MANAGEMENT   |             |  |          |             |   |   |        |                                     |    |     |
| Sl.No.  | Course Code | Course Name  | Category | Hours/ Week |   |   | Credit | Maximum Marks                       |    |     |
|   |             |  |          | L           | T | P |        | C                                   | CA | ES  |
| 01  | BA24E19     | Total Quality Management   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 02  | BA24E20     | Production Planning and Control  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 03  | BA24E21     | Supply Chain Analytics   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 04  | BA24E22     | World Class Manufacturing  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 05  | BA24E23     | Technology Management  | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |
| 06  | BA24E24     | Maintenance Management   | PEC      | 3           | 0 | 0 | 3      | 40                                  | 60 | 100 |